JEWISH FAMILY & CAREER SERVICES, INC. AND AFFILIATE

COMBINED FINANCIAL STATEMENTS WITH INDEPENDENT AUDITOR'S REPORT JUNE 30, 2017 AND 2016 AND SUPPLEMENTARY INFORMATION JUNE 30, 2017

JEWISH FAMILY & CAREER SERVICES, INC. AND AFFILIATE

TABLE OF CONTENTS

	Page
Independent Auditor's Report	1
Combined Financial Statements:	
Combined Statements of Financial Position as of June 30, 2017 and 2016	2
Combined Statement of Activities for the Year Ended June 30, 2017 (With Comparative Total for 2016)	3
Combined Statement of Activities for the Year Ended June 30, 2016	4
Combined Statement of Functional Expenses for the Year Ended June 30, 2017	5
Combined Statement of Functional Expenses for the Year Ended June 30, 2016	6
Combined Statements of Cash Flows for the Years Ended June 30, 2017 and 2016	7
Notes to Combined Financial Statements	8
Other Information as Required by the State of Georgia Department of Human Services and Grantor Agency:	
Independent Auditor's Report on Other Information	27
Schedule of State Contractual Assistance for the Year Ended June 30, 2017	28
Schedule of Other Contractual Assistance Reviewed During the Audit for the Year Ended June 30, 2017	20



INDEPENDENT AUDITOR'S REPORT

To the Boards of Directors of Jewish Family & Career Services, Inc. and Affiliate:

Report on the Financial Statements

We have audited the accompanying combined financial statements of Jewish Family & Career Services, Inc. and Affiliate (nonprofit organizations) which comprise the combined statements of financial position as of June 30, 2017 and 2016, and the related combined statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the combined financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these combined financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these combined financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the combined financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the combined financial statements referred to above present fairly, in all material respects, the combined financial position of the Jewish Family & Career Services, Inc. and Affiliate as of June 30, 2017 and 2016, and the changes in its combined net assets and cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Atlanta, Georgia October 10, 2017 Brooks, McDinnio & Company, LLC

JEWISH FAMILY & CAREER SERVICES, INC. AND AFFILIATE COMBINED STATEMENTS OF FINANCIAL POSITION JUNE 30, 2017 AND 2016

	_	2017	_	2016
ASSETS				
Cash and cash equivalents, including \$270,742 (2017) and				
\$3,801,386 (2016) restricted for Capital Campaign purposes	\$	1,440,014	\$	4,616,903
Grants and accounts receivable		399,842		583,421
Promises to give, net of allowance for doubtful accounts				
of \$9,747 and \$8,713		2,308,420		2,427,494
Capital Campaign promises to give, net		761,320		1,651,546
Prepaid expenses and other assets		171,127		182,546
Agency investments		466,416		434,983
Foundation investments		4,668,753		3,994,247
Land, property and equipment, net	_	9,984,397	_	5,739,330
Total assets	\$_	20,200,289	\$_	19,630,470
LIABILITIES AND NET ASS	ETS			
Liabilities:				
Accounts payable and accrued expenses	\$	495,698	\$	375,758
Deferred compensation	Ψ	353,104	4	324,314
Deferred revenue and refundable advances		56,867		22,146
Note payable and capital lease obligation		331,820		404,618
Total liabilities		1,237,489	_	1,126,836
Net assets				
Without donor restrictions				
Undesignated		589,765		391,689
Invested in property and equipment, net of related debt		9,652,577		5,334,712
Designated by the Board for the endowment fund		487,566		445,947
		10,729,908	_	6,172,348
With donor restrictions				
Perpetual in nature		3,125,170		3,120,843
Purpose restrictions		5,107,722	_	9,210,443
		8,232,892	_	12,331,286
Total net assets	_	18,962,800	_	18,503,634
Total liabilities and net assets	\$_	20,200,289	\$_	19,630,470

JEWISH FAMILY & CAREER SERVICES, INC. AND AFFILIATE COMBINED STATEMENT OF ACTIVITIES FOR THE YEAR ENDED JUNE 30, 2017

(WITH COMPARATIVE TOTAL FOR 2016)

	Without Donor Restrictions	With Donor Restrictions	Total 2017	Total 2016
Revenues and support:				
Public support:				
Jewish Federation of Greater Atlanta \$	-	\$ 1,386,308	\$ 1,386,308 \$	1,459,271
United Way Services funding	47,103	447,833	494,936	561,086
Federal awards	419,213	66,500	485,713	286,382
Grants	-	2,742,546	2,742,546	2,191,092
Contributions	187,402	818,499	1,005,901	840,602
Annual giving campaign	1,457,479	-	1,457,479	1,056,326
Capital campaign pledges and contributions	-	271,266	271,266	3,524,531
Ben Massell Dental Clinic and other				
contributed services	1,828,363	-	1,828,363	1,920,074
Special events, net of related expenses of				
\$42,372 (2017) and \$64,661 (2016)	230,350	-	230,350	205,647
Net assets released from restrictions:				
Satisfaction of program and other restrictions	8,179,465	(8,179,465)	-	-
Satisfaction of timing and other restrictions:				
Jewish Federation funding	1,459,271	(1,459,271)	-	-
United Way Services funding	520,365	(520,365)	-	-
Total support	14,329,011	(4,426,149)	9,902,862	12,045,011
Other revenue:				
Program services	3,556,449	_	3,556,449	3,596,533
Net investment return	83,787	327,755	411,542	(209,788)
Other revenues	103,398	-	103,398	98,435
Total other revenue	3,743,634	327,755	4,071,389	3,485,180
Total revenues and support	18,072,645	(4,098,394)	13,974,251	15,530,191
Expenses:				
Program Services:				
Aviv Older Adult Services	2,371,785	-	2,371,785	2,048,527
Counseling/Child and Adolescent Services	2,327,515	-	2,327,515	2,118,161
Careers	500,866	-	500,866	491,336
Intellectual and Developmental				
Disabilities Services	3,523,031	-	3,523,031	3,435,434
Ben Massell Dental Clinic	2,722,803		2,722,803	2,889,858
Total program services	11,446,000		11,446,000	10,983,316
Supporting Services:				
Management and general	1,107,275	-	1,107,275	1,073,277
Fundraising	961,810		961,810	1,070,379
Total supporting services	2,069,085		2,069,085	2,143,656
Total expenses	13,515,085	<u> </u>	13,515,085	13,126,972
Change in net assets	4,557,560	(4,098,394)	459,166	2,403,219
Net assets, beginning of year	6,172,348	12,331,286	18,503,634	16,100,415
Net assets, end of year \$	10,729,908	\$ 8,232,892	\$ <u>18,962,800</u> \$	18,503,634

JEWISH FAMILY & CAREER SERVICES, INC. AND AFFILIATE COMBINED STATEMENT OF ACTIVITIES FOR THE YEAR ENDED JUNE 30, 2016

		Without Donor Restrictions		With Donor Restrictions		2016
Revenues and support:			_			_
Public support:						
Jewish Federation of Greater Atlanta	\$	-	\$		\$	1,459,271
United Way Services funding		40,721		520,365		561,086
Federal awards		286,382		2 101 002		286,382
Grants		244,266		2,191,092		2,191,092
Contributions		1,056,326		596,336		840,602
Annual giving campaign		1,030,320		2 524 521		1,056,326
Capital campaign pledges and contributions		-		3,524,531		3,524,531
Ben Massell Dental Clinic and other contributed services		1,920,074				1 020 074
Special events, net of related expenses of		1,920,074		-		1,920,074
\$64,661 (2016) and \$66,702 (2015)		205,647		_		205,647
Net assets released from restrictions:		203,047		-		203,047
Satisfaction of program restrictions		3,738,185		(3,738,185)		_
Satisfaction of program restrictions:		-,,		(3,730,103)		
Jewish Federation funding		1,440,851		(1,440,851)		_
United Way Services funding		503,163		(503,163)		_
Total support	_	9,435,615	_	2,609,396		12,045,011
••	_	, ,		, ,		
Other revenue:		2 506 522				2 507 522
Program services		3,596,533		(137,528)		3,596,533
Net investment return Other revenues		(72,260) 98,435		(137,326)		(209,788) 98,435
Total other revenue	-	3,622,708	-	(137,528)	_	3,485,180
	_		-		_	
Total revenues and support	_	13,058,323		2,471,868	_	15,530,191
Expenses:						
Program Services:		2.049.527				2.049.527
Aviv Older Adult Services		2,048,527 2,118,161		-		2,048,527
Counseling/Child and Adolescent Services Careers		491,336		-		2,118,161 491,336
Intellectual and Developmental		491,330		-		491,330
Disabilities Services		3,435,434		_		3,435,434
Ben Massell Dental Clinic		2,889,858		_		2,889,858
Total program services	_	10,983,316	_	_		10,983,316
Supporting Services:	_	, ,	_			, , ,
Management and general		1,073,277		_		1,073,277
Fundraising		1,070,379		_		1,070,379
Total supporting services	-	2,143,656	-		_	2,143,656
•	_				_	
Total expenses	_	13,126,972	-		_	13,126,972
Change in net assets		(68,649)		2,471,868		2,403,219
Net assets, beginning of year	_	6,240,997	_	9,859,418	_	16,100,415
Net assets, end of year	\$_	6,172,348	\$_	12,331,286	\$_	18,503,634

The accompanying notes are an integral part of these financial statements.

JEWISH FAMILY & CAREER SERVICES, INC. AND AFFILIATE COMBINED STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED JUNE 30, 2017

	Aviv Older Adult Services	Counseling/Child and Adolescent Services	Careers	Intellectual and Developmental Disabilities Services	Ben Massell Dental Clinic	Total Program	Management and General	Fundraising	Total Expenses
Salaries and wages \$ Payroll benefits and payroll taxes	735,375 123,056	\$ 1,246,866 \$ 192,016	305,921 \$ 57,558	2,187,811 \$ 368,105	467,612 \$ 88,228	4,943,585 \$ 828,963	623,909 \$ 96,906	456,090 \$ 73,992	6,023,584 999,861
Total personnel costs	858,431	1,438,882	363,479	2,555,916	555,840	5,772,548	720,815	530,082	7,023,445
Annual Campaign costs Bad debt expense Building occupancy, repairs and	-	- -	- -	2,133	- -	2,133	1,237 3,350	103,344	104,581 5,483
maintenance Client assistance	24,151 1,287,091	58,990 481,038	9,458 18,408	70,317 329,338	59,942 -	222,858 2,115,875	20,190	15,480	258,528 2,115,875
Conferences and meetings Dues and subscriptions	12,173 2,487	8,130 1,031	1,386 90	12,270 4,469	3,678 2,250	37,637 10,327	18,414 17,392	3,221 36	59,272 27,755
Information technology In-kind professional fees	25,284	36,292 8,000	9,653 57,700	51,904	19,049 1,760,364	142,182 1,826,064	20,564 2,300	20,320	183,066 1,828,364
Insurance and taxes Interest and other Marketing and advertising	22,403 301 4,199	31,531 420 6,815	8,961 120 542	71,733 522 19,238	13,442 181 4,367	148,070 1,544 35,161	17,860 2,336 93,458	16,429 221 12,205	182,359 4,101 140,824
Postage Professional fees	5,514 63,734	2,365 119,465	552 3,875	2,682 46,456	1,449 46,777	12,562 280,307	3,957 118,951	8,919 208,105	25,438 607,363
Supplies Telephone	15,537 11,944	31,373 11,348	9,940 2,938	43,439 33,329	119,201 9,402	219,490 68,961	27,927 8,553	18,200 4,919	265,617 82,433
Transportation	6,482	3,743	429	137,740	662	149,056	2,775	449	152,280
Total expenses before depreciation	2,339,731	2,239,423	487,531	3,381,486	2,596,604	11,044,775	1,080,079	941,930	13,066,784
Depreciation	32,054	88,092	13,335	141,545	126,199	401,225	27,196	19,880	448,301
Total expenses \$	2,371,785		500,866 \$		2,722,803 \$	11,446,000 \$		961,810 \$	13,515,085
Percentage of Total	18%	17%	4%	26%	20%	85%	8%	7%	100%

JEWISH FAMILY & CAREER SERVICES, INC. AND AFFILIATE COMBINED STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED JUNE 30, 2016

	Aviv Older Adult Services	Counseling/Child and Adolescent Services	Careers	Intellectual and Developmental Disabilities Services	Ben Massell Dental Clinic	Total Program	Management and General	Fundraising	Total Expenses
Salaries and wages \$ Payroll benefits and payroll taxes	949,250 165,460	\$ 1,170,818 \$ 171,734	361,636 \$ 62,530	2,117,483 \$ 354,523	482,657 \$ 79,567	5,081,844 \$ 833,814	607,432 \$ 91,335	596,238 \$ 108,752	6,285,514 1,033,901
Total personnel costs	1,114,710	1,342,552	424,166	2,472,006	562,224	5,915,658	698,767	704,990	7,319,415
Annual Campaign costs Bad debt expense Building occupancy, repairs and	10,924	- -	2,305	3,044	- -	16,273	31 2,947	100,924	100,955 19,220
maintenance Client assistance	26,447 701,247	56,274 457,479	8,091 10,653	85,477 323,616	62,636 1,496	238,925 1,494,491	16,291	13,247	268,463 1,494,491
Conferences and meetings Dues and subscriptions	5,234 930	7,647 1,063	548 225	13,370 5,795	2,712 2,219	29,511 10,232	22,998 13,179	935	53,444 23,411
Information technology In-kind professional fees	32,338	33,374	9,122	63,100	14,998 1,905,796	152,932 1,905,796	20,907 14,278	15,010	188,849 1,920,074
Insurance and taxes Marketing and advertising Interest and other	26,520 7,099 442	27,582 9,557 459	8,272 3,587 138	77,579 20,232 4,701	11,359 4,567 187	151,312 45,042 5,927	15,290 111,628 1,240	13,544 1,483 225	180,146 158,153 7,392
Postage Professional fees	4,942 41,804	2,260 78,740	459 4,843	3,619 59,065	1,263 42,476	12,543 226,928	3,869 110,791	8,288 178,333	24,700 516,052
Supplies Telephone	39,889 11,787	64,457 11,884	9,665 2,614	54,000 36,142	96,490 12,412	264,501 74,839	18,838 9,801	18,298 4,427	301,637 89,067
Transportation	7,317	3,992	211	158,089	371	169,980	1,610	80	171,670
Total expenses before depreciation	2,031,630	2,097,320	484,899	3,379,835	2,721,206	10,714,890	1,062,465	1,059,784	12,837,139
Depreciation	16,897	20,841	6,437	55,599	168,652	268,426	10,812	10,595	289,833
Total expenses \$	2,048,527	\$ 2,118,161 \$	491,336 \$	3,435,434 \$	2,889,858 \$	10,983,316 \$	1,073,277 \$	1,070,379 \$	13,126,972
Percentage of Total	16%	17%	4%	26%	22%	85%	8%	8%	100%

JEWISH FAMILY & CAREER SERVICES, INC. AND AFFILIATE

COMBINED STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED JUNE 30, 2017 AND 2016

	_	2017	_	2016
Cash flows from operating activities:	Φ.	170 1	4	
Change in net assets	\$_	459,166	\$_	2,403,219
Adjustments to reconcile change in net assets				
to net cash provided by (used in) operating activities:		449 201		200 022
Depreciation expense Net realized and unrealized (gains) losses on investments		448,301 (340,737)		289,833 278,394
Contributions and promises to give restricted for		(340,737)		270,394
Capital Campaign		(271,266)		(3,024,531)
Federal grant restricted for equipment		(66,500)		(3,021,331)
Contributions to permanent endowment funds		(4,327)		(500,000)
Changes in assets and liabilities:		(1,4=1)		(2 3 3 , 3 3 3)
(Increase) decrease in:				
Grants and accounts receivable		183,579		(76,153)
Promises to give, net		119,074		169,563
Prepaid expenses and other assets		11,419		12,489
Increase (decrease) in:				
Accounts payable and accrued expenses		119,940		167,704
Deferred compensation		28,790		28,038
Deferred revenue and refundable advances	_	34,721	_	6,425
Total adjustments	_	262,994	_	(2,648,238)
Net cash provided by (used in) operating activities	_	722,160	_	(245,019)
Cash flows from investing activities:				
Sales of investments		2,060,467		3,063,194
Purchases of investments		(2,425,669)		(2,944,581)
Purchase of property and equipment	_	(4,693,368)	_	(706,060)
Net cash used in investing activities		(5,058,570)	_	(587,447)
Cash flows from financing activities:				
Collections on Capital Campaign promises to give		1,227,992		3,546,055
Contributions to permanent endowment funds		4,327		500,000
Payments on note payable and capital lease obligation	_	(72,798)	_	(68,732)
Net cash provided by financing activities	_	1,159,521		3,977,323
Net increase (decrease) in cash and cash equivalents		(3,176,889)	_	3,144,857
Cash and cash equivalents, beginning of year	_	4,616,903	_	1,472,046
Cash and cash equivalents, end of year	\$_	1,440,014	\$	4,616,903
Supplemental disclosure of cash flow information:				
Interest paid	\$_	4,101	\$_	3,351

1. Nature of Organization and Significant Accounting Policies

Jewish Family & Career Services, Inc. (the Agency) was incorporated in 1997 as a result of a merger between Jewish Family Services, Inc. and Jewish Vocational Services, Inc. JF&CS Foundation, Inc. (the Foundation) receives and administers funds for the exclusive benefit and support of Jewish Family & Career Services, Inc. Together, Jewish Family & Career Services, Inc. and JF&CS Foundation, Inc. are referred to as the Organization.

The Organization is a private, nonprofit organization as defined in Section 501(c)(3) of the Internal Revenue Code, whose purpose is to provide health, career, and human services to support and enhance the well-being of individuals and families across all ages, faiths, cultures and lifestyles. JF&CS Foundation, Inc. is further categorized as a Type 1 supporting organization under Section 509(a)(3) of the Internal Revenue Code.

Principles of Combination

The combined financial statements include the accounts of Jewish Family & Career Services, Inc. and JF&CS Foundation, Inc. All significant intercompany accounts and transactions have been eliminated in combination.

Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Comparative Totals

Comparative totals included in the 2017 combined statements of activities should be read in conjunction with the 2016 combined financial statements from which the summarized information was derived.

Method of Reporting and Financial Statement Presentation

The Organization maintains its accounts on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America. The Organization reports information regarding its financial position and activities according to two classes of net assets as follows:

Net Assets Without Donor Restrictions – Net assets that are not subject to donor-imposed restrictions. Items that affect (i.e., increase or decrease) this net asset category include unrestricted contributions, investment income, and program service fees and related expenses associated with the Organization's core activities.

1. Nature of Organization and Significant Accounting Policies – Continued

Method of Reporting and Financial Statement Presentation – Continued

At times, the governing board may earmark otherwise unrestricted net assets for a specified purpose. Since this is not a donor-imposed restriction, the designated asset is classified and reported a part of net assets without donor restrictions.

Net Assets With Donor Restrictions – Net assets subject to donor, or certain grantor, imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Donor-imposed restrictions are released when a restriction expires; that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

Revenue and Revenue Recognition

Revenue is recognized when earned. Program service fees and payments under costreimbursable contracts received in advance are deferred to the applicable period in which the related services are performed or expenditures are incurred, respectively. Contributions are recognized when cash, securities or other assets, an unconditional promise to give, or notification of a beneficial interest is received. Conditional promises to give are not recognized until the conditions on which they depend have been substantially met.

Cash and Cash Equivalents and Concentration of Credit

Cash and cash equivalents includes cash restricted for Capital Campaign purposes (as further described in Note 4). The Organization considers all short-term, interest-bearing deposits with original maturities of three months or less to be cash equivalents.

Cash and cash equivalents include demand deposit accounts. Balances in the Organization's demand deposit accounts are insured by the Federal Deposit Insurance Corporation up to \$250,000. Uninsured balances in the demand deposit accounts as of June 30, 2017 and 2016 totaled \$1,373,116 and \$4,491,814, respectively.

Financial Instruments and Credit Risk

The Organization manages its deposit concentration risk by placing cash and money market accounts with financial institutions believed to be creditworthy. At that time, amounts on deposit may exceed insured limits or include uninsured investments in money market mutual funds. To date, the Organization has not experienced losses in any of these accounts.

1. Nature of Organization and Significant Accounting Policies – Continued

Financial Instruments and Credit Risk - Continued

Credit risk associated with accounts receivable and promises to give is considered to be limited due to high collection rates and because substantial portions of the outstanding amounts are due from governmental agencies and foundations supportive of the Organization's mission.

Investments are made by diversified investment managers whose performance is monitored by the Foundation's investment committee. Although the fair values of the investments are subject to fluctuation on a year-to-year basis, the Organization believes the investment policies and guidelines are prudent for the long-term welfare of the Organization.

Grants and Accounts Receivable

Reimbursements to be received under contracts with Federal grantors are recorded as revenue when the related expenditures are incurred. Reimbursements are based on actual expenditures or cost per unit of service arrangements. Grants and accounts receivable represent amounts due for such expenditures incurred prior to year-end. Management believes grants and accounts receivable are fully collectible as of June 30, 2017 and 2016.

Promises to Give

Promises to give are recognized as revenues in the period the unconditional promise is made at their estimated fair value less an appropriate allowance for uncollectible amounts. Promises to give over more than one year are recorded at their discounted present value. The discounts on those amounts are computed using risk-free interest rates applicable to the years in which the promises are received. Amortization of the discounts is included in contribution revenue.

Investments

Investments in equity securities with readily determinable fair values and all investments in debt securities are reported at fair value based on quoted market prices with all related gains and losses reported in the statements of activities.

Property and Equipment – Change in Accounting Estimate

The Organization capitalizes all expenditures for property and equipment in excess of \$5,000. Property and equipment are stated at cost or estimated fair value at time of donation. Depreciation is computed by the straight-line method over the estimated useful lives as stated below:

Buildings and improvements	10 - 25 years
Furniture, fixtures and equipment	3 - 7 years
Vehicles	5 years

1. Nature of Organization and Significant Accounting Policies – Continued

Property and Equipment – Change in Accounting Estimate – Continued

Donations of property and equipment are recorded as support at their estimated fair value. Such donations are reported as unrestricted support unless the donor has restricted the donated asset to a specific purpose.

During the year ended June 30, 2017 and in conjunction with the completion of its Dunwoody campus (Note 4), the Organization reevaluated the lives of all of its property (principally buildings). As a result, the Organization decreased the estimated life of buildings from 40 to 25 years; such new life has been applied prospectively. This change had the effect of increasing depreciation expense for the year ended June 30, 2017 by approximately \$110,000 over the amount which would have been recorded based on the previous 40-year life.

The Organization's management identified no indicators of impairment of property and equipment as of June 30, 2017 and 2016.

Deferred Revenue and Refundable Advances

Deferred revenue and refundable advances primarily represent fees received for services to be performed in the subsequent year.

Ben Massell Dental Clinic Contributed Services

The Organization operates the Ben Massell Dental Clinic (BMDC) which provides quality dental care at no cost to Atlanta's neediest population. BMDC provided 19,876 and 21,866 procedures to patients with a fair market value of approximately \$5,029,611 and \$5,445,000 during the years ended June 30, 2017 and 2016, respectively.

BMDC's procedures are solely provided by volunteer dentists. Such non-cash gifts of services (and corresponding offsetting expenses) are recorded at their estimated fair value, as such services are provided by individuals possessing specialized skills that would need to be purchased if not provided by donation. For the years ended June 30, 2017 and 2016, such volunteer services had an aggregate estimated fair value of \$1,760,364 and \$1,905,796, respectively. Such fair value is based on the estimated value of the service if provided at a private dental practice less an estimate for overhead at such practice.

1. Nature of Organization and Significant Accounting Policies – Continued

Income Taxes

The Organization is a nonprofit organization exempt from federal income taxes under the provisions of Section 501(c)(3) of the Internal Revenue Code. Income from certain activities not directly related to the Organization's tax-exempt purpose is subject to taxation as unrelated business income. For the years ended June 30, 2017 and 2016, the Organization did not have any unrelated business income, and accordingly, no unrelated business income tax. The Organization's income tax returns are subject to examination by the appropriate regulatory authorities for all open years, which typically include the last three years filed.

New Accounting Policies

In May 2015, the Financial Accounting Standards Board (FASB) issued ASU 2015-07, Fair Valued Measurement (Topic 820): Disclosures for Investments in Certain Entities That Calculate Net Assets Value per Share (or Its Equivalent), which exempts investments measured using the net asset value (NAV) practical expedient in ASC 920, Fair Value Measurement, from categorization within the fair value hierarchy. The guidance requires retrospective application and is effective for fiscal years beginning after December 15, 2016. The Organization early adopted this guidance for the year ended June 30, 2017.

In August 2016, FASB issued ASU 2016-14, *Not-for-Profit Entities (Topic 958), Presentation of Financial Statements for Not-For-Profit Entities*, which improves the current net asset classification requirements and the information presented in financial statements and notes about a not-for-profit entity's (NFP's) liquidity, financial performance, and cash flows. The guidance requires retrospective application. The Organization early adopted this guidance for the year ended June 30, 2017. Accordingly, the combined financial statements as of and for the year ended June 30, 2016 have been modified to conform to this new presentation.

Subsequent Event

Subsequent events have been evaluated through October 10, 2017, which is the date the financial statements were available to be issued. There were no significant subsequent events.

2. Liquidity and Availability of Financial Assets

The Organization is substantially supported by restricted contributions. As a donor's restrictions require funds to be used in a particular manner or in a future period, the Organization maintains those restricted funds so that they are available to meet those responsibilities as they are required to be met. Accordingly, related financial assets are not available to the Organization for its general expenditures. General expenditures may be incurred for program, fundraising, or administrative purposes.

The Organization's financial assets at June 30, 2017 (reduced by amounts not available for general use because of contractual, donor-imposed, or internal restrictions) available within one year after this date to satisfy liabilities at this date and for future general expenditure are as follows:

			Not Ava	_			
					Donor Imposed	_	Net Available
	Combined		Board		Purpose		for General
_	Amounts	-	Designations	_	Restrictions	_	Expenditures
Cash and cash equivalents \$	1,440,014	\$	-	\$	1,372,993	\$	67,021
Grants and accounts							
receivable, net	399,842		-		-		399,842
Promises to give, net	2,308,420		-		1,871,374		437,046
Capital campaign							
to give, net	761,320		-		761,320		-
Agency investments	466,416		-		83,251		383,165
Foundation investments	4,668,753	_	464,838	_,	4,181,187	_	22,728
\$_	10,044,765	\$	464,838	\$	8,270,125	\$	1,309,802

The Organization structures its financial assets to be available as its general expenditures, liabilities, and other obligations come due; such liabilities aggregated \$984,205 at June 30, 2017. As part of its liquidity management, the Organization invests cash in excess of daily requirements in various short-term investments, including certificates of deposit and short-term treasury instruments. Furthermore, as described in Note 8, the Organization also maintains a committed line of credit in the amount of \$600,000 which it could draw upon in the event of an unanticipated liquidity event.

3. Promises to Give, Net

Jewish Federation and United Way Service promises to give are always received within the next fiscal year. Annual promises to give are receivable within one to five years from the date of donation. Promises to give at June 30 are as follows:

	 2017		2016
Jewish Federation promise to give	\$ 1,386,308	\$	1,459,271
United Way Services promise to give	447,833		520,365
Unrestricted annual promises to give	 474,279	_	447,858
	\$ 2,308,420	\$	2,427,494

Unrestricted annual promises to give above are expected to be collected as follows:

	2017	_	2016
Due within one year	\$ 437,046	\$	395,477
Due within two to five years	40,500		55,000
Less present value discount of 5%	 (3,267)		(2,619)
	\$ 474,279	\$	447,858

4. Capital Campaign Promises to Give, Net

During 2014, the Organization embarked on a \$5.1 million Capital Campaign to complete its campus in Dunwoody, Georgia. Gross pledges to the campaign total approximately \$6,700,000 as of June 30, 2017, of which the Agency expects to receive approximately \$6,566,000. Approximately \$5,900,000 and \$4,875,000 of these pledges has been received as of June 30, 2017 and 2016, respectively. Capital campaign promises to give consist of the following as of June 30:

	 2017	_	2016
Due within one year	\$ 477,782	\$	924,062
Due within two to five years	300,867		788,945
Less present value discount of 2%	 (17,329)	_	(61,461)
	\$ 761,320	\$	1,651,546

Fundraising expenses incurred for the Capital Campaign were \$22,625 and \$56,376 for the years ended June 30, 2017 and 2016, respectively.

5. <u>Investments</u>

Agency Investments

The Agency maintains investments primarily associated with deferred compensation plans as further described in Note 6. These plans establish parameters as to how their assets are to be invested.

Foundation Investments

The Foundation owns all of the Organization's endowment funds. The Board of Directors of JF&CS Foundation has adopted an Investment Policy for the purpose of providing general guidelines for the prudent management of its investments. The JF&CS Foundation Board has fiduciary responsibility for directing and monitoring the investment management of the assets and is authorized to establish relationships and delegate responsibilities to a third party to manage the assets. The JF&CS Foundation Board has delegated day-to-day management responsibility to external professional investment managers.

To satisfy the long-term objectives of JF&CS Foundation, the Investment Policy has various asset allocation guidelines. The target allocations are intended to represent long term averages based on the overall risk level the Foundation is willing to take with respect to the portfolio, the intent being that current allocations be determined by the investment advisor within certain parameters and approved by the Foundation Board. The JF&CS Foundation Board reviews these allocation percentages periodically.

The JF&CS Foundation Board meets on a quarterly basis with the external professional investment managers to review asset performance results, comparable benchmark results, plan reports, asset allocation, appropriateness of plan assets, and any other related issues. The Investment Policy is reviewed at least annually to determine whether it is still appropriate.

The JF&CS Foundation Board determines the amount to be made available annually to meet the needs of and be spent by Jewish Family & Career Services. The annual amount expected to be made available is approximately 5% of the total asset value; however, the JF&CS Foundation Board has the discretion to adjust this amount as needed based on market conditions. Amounts made available are in line with each donor's intent, a written donor agreement, or the charitable mission of Jewish Family & Career Services. No funds may be used to further any personal interests of any related party to the Organization.

5. Investments – Continued

Investment Assets

The Organization classifies its investment assets using a hierarchy of inputs to fair value measurements in accordance with professional standards, as follows:

- Level 1 Quoted prices in active markets for identical assets or liabilities that the Organization has the ability to access.
- Level 2 Inputs to the valuation methodology that are derived principally from or corroborated by observable market data:
 - Quoted prices for similar assets or liabilities in active markets;
 - Quoted prices for identical or similar assets or liabilities in inactive markets;
 - Inputs other than quoted prices that are observable for the assets or liability;
 - Inputs that are derived principally from or corroborated by observable market data by correlation or other means.
- Level 3 Inputs that are unobservable and significant to the overall fair value measurement.

The asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

The Organization's direct investments in equity and fixed income securities consist primarily of investments in exchange-traded companies, mutual funds or bond funds. Accordingly, the Organizations' direct investments in equity and fixed income investments are Level 1 securities. The Organization values all other securities at prices provided by its investment manager, which obtains such pricing from recognized pricing services. Such services generally provide daily asset pricing and are verified by the investment manager by reference to a secondary pricing source. Accordingly, a portion of the Organization's other investments are classified as Level 2 investments. None of the Organization's investments are Level 3 investments.

5. <u>Investments – Continued</u>

Investment Assets – Continued

The following table present assets measured as fair value on a recurring basis at June 30:

	Fair Value				
Agency Investments	Hierarchy	_	2017	_	2016
Money market funds	2	\$	30,445	\$	16,159
Equity mutual funds	1		324,857		313,219
Equity common stock	1		81,053		64,723
Moderate Growth Fund	(a)		30,061	_	40,882
Total Agency investments		\$	466,416	\$	434,983

(a) Certain investments that are measured at fair value using the net asset value per share (or its equivalent) as a practical expedient have not been categorized in the fair value hierarchy. The fair value amounts presented in the table above are intended to permit reconciliation of the fair value hierarchy to the amounts presented in the statement of financial position.

Foundation Investments	Fair Value Hierarchy		2017	2016
Money market funds	2	\$	137,369	\$ 204,668
Individual common stocks	1		861,097	619,440
Equity mutual funds:				
Large cap	1		1,300,737	1,125,811
Mid cap	1		383,825	184,493
Small cap blend	1		175,549	219,621
International	1		1,044,062	758,817
Fixed Income:				
Short term bond fund	1		213,801	421,806
Other	1		505,431	376,783
Other investments	1	_	46,882	 82,808
Total Foundation investments		\$	4,668,753	\$ 3,994,247

Net investment return consists of the following for the years ended June 30:

	 2017	 2016
Interest and dividends	\$ 70,805	\$ 68,606
Realized gain	93,569	20,826
Unrealized gain (loss)	 247,168	(299,220)
Net investment return	\$ 411,542	\$ (209,788)

6. Land, Property and Equipment, Net

Land, property and equipment consist of the following at June 30:

		2017	2016
Land and building - Ben Massell Dental Clinic	\$	3,282,601	\$ 3,282,601
Land and building - Dunwoody campus		8,196,958	2,716,605
Leasehold improvements		818,157	807,407
Office equipment and furniture		1,089,241	1,089,241
Dental equipment and furniture		1,655,716	1,655,716
Vehicles		475,963	475,963
Construction in progress		136,940	934,675
		15,655,576	10,962,208
Less accumulated depreciation	_	(5,671,179)	 (5,222,878)
Land, property and equipment, net	\$_	9,984,397	\$ 5,739,330

Depreciation expense for the years ended June 30, 2017 and 2016 was \$448,301 and \$289,833, respectively.

7. Deferred Compensation

The Organization maintains a deferred compensation plan under Internal Revenue Code Section 457(b) for a select group of management or highly compensated employees. Eligible employees may elect to make pre-tax deferrals into this plan up to Internal Revenue Service contribution limits. All compensation deferred under this plan and all investments purchased with such deferrals are owned by the Organization until distributed to the employee.

The Organization had a deferred compensation agreement with a former chief executive officer (CEO) that provided benefits payable at the earlier of age 66, retirement, death, total disability, or severance from the Organization. This former CEO retired in July 2015 and the Organization's liability under the plan was satisfied in January 2016. Agency investments which funded this plan were also liquidated at that time.

8. Line of Credit

The Organization has a line of credit with a maximum amount available of \$600,000 that is secured by property owned by the Organization and is due on demand. The Organization is required to pay down any outstanding balance under this line to a maximum of \$100 for 30 consecutive days annually. The line of credit accrues interest at the Bank's Prime Rate (3.5% as of June 30, 2016) plus .5% with a floor of 5%. There was no amount outstanding on the line of credit as of June 30, 2017 and 2016. This line of credit agreement expires in March 2018.

9. Operating Lease Obligations

The Organization has several non-cancelable operating leases, primarily for leased vehicles and equipment. Future minimum lease payments under non-cancelable operating leases are as follows:

Year Ending June 30:	
2018	\$ 40,720
2019	40,720
2020	28,380
2021	 6,189
Total minimum lease payments	\$ 116,009

Total rent expense for operating leases was approximately \$64,000 and \$84,000 for the years ended June 30, 2017 and 2016, respectively.

10. Note Payable and Capital Lease Obligation

The Organization leased its Dunwoody campus building and phone equipment under agreements that allowed the Organization to purchase the related assets for a significantly reduced amount (less than \$1,000) on expiration of the leases. These agreements were accounted for as capital leases. The building and phone equipment leases were capitalized based upon interest rates of 6% and 4.6%, respectively. However, payments under the building lease varied based on LIBOR (up to a maximum of 6%). Accumulated depreciation for the building and phone equipment totaled \$795,300 and \$720,785 as of June 30, 2017 and 2016, respectively. Depreciation expense for the building and phone equipment was \$74,515 and \$54,883 for the years ended June 30, 2017 and 2016, respectively.

During the year ended June 30, 2016, the Organization exchanged the building capital lease for an unsecured note payable. As part of the exchange, the property subject to the capital lease was conveyed to the Organization. The note payable has (1) similar interest and repayment terms as the previous capital lease agreement and (2) requires the Organization to remit a portion of the proceeds from the sale of the property under the former capital lease to the note holder should such property be sold prior to 2026.

10. Note Payable and Capital Lease Obligation - Continued

Contractual future principal payments under this note payable and the phone equipment capital lease for each of the next six years are as follows:

Year Ending June 30:	_	Note Payable	Capital Lease	Total
2018	\$	64,225	\$ 14,311 \$	78,536
2019 2020		68,186 72,392	14,311 10,733	82,497 83,125
2021 2022		76,857 13,261	-	76,857 13,261
Total minimum note payable and lease	_	,	 	13,201
payments Less amount representing interest		294,921	39,355 (2,456)	334,276 (2,456)
Note payable and capital lease obligation	\$	294,921	\$ 36,899 \$	331,820

11. Net Assets With Donor Restrictions

Net assets with donor restrictions are restricted for the following purposes or periods at June 30:

	_	2017		2016
Subject to expenditure for specified purpose:				
Capital Campaign - Campus Project	\$	453,515	\$	4,952,932
Counseling center renovation	·	78,547		-
Jewish Federation funding		1,386,308		1,459,271
United Way Services funding		447,833		520,365
Grants restricted for use in the subsequent year		,		,
for specific purposes		998,193		975,928
Passover and emergency assistance		187,309		374,490
<i>5</i> ,	_	3,551,705		8,282,986
Endowments:	_	, ,		, , ,
Subject to appropriation and expenditure for				
specified purposes:				
Ben Massell Dental Clinic		90,170		77,843
Aviv Older Adult Services		69,127		21,973
Adoption Services		134,701		131,176
Counseling/Child and Adolescent Services		627,299		189,870
Intellectual and Developmental Disabilities Services		229,138		177,491
Building/general and administrative		408,693		323,844
Community Human Services		(3,111)		5,260
Sommoney Transactions	_	1,556,017		927,457
Original donor-restricted gift amounts required	-	1,550,017		727,137
to be maintained in perpetuity by the donor,				
earnings restricted for the following purposes:				
Ben Massell Dental Clinic		591,852		591,852
Aviv Older Adult Services		925,493		921,166
Adoption Services		25,000		25,000
Counseling/Child and Adolescent Services		27,065		27,065
Facilities maintenance		500,000		500,000
Intellectual and Development		200,000		200,000
Disabilities Services		550,000		550,000
Community Human Services		505,760		505,760
201111011101	_	3,125,170		3,120,843
Total net assets with donor restrictions	\$	8,232,892	\$	12,331,286
Total net assets with donor restrictions	Ψ=	0,232,072	Ψ	12,551,200

Net assets with donor restrictions of \$500,000 as of June 30, 2016 previously presented as "subject to expenditure for a particular purpose" have been reclassified to "amounts required to be maintained in perpetuity by the donor" in the accompanying financial statements and disclosures.

11. Net Assets With Donor Restrictions - Continued

During the years ended June 30, 2017 and 2016, certain net assets were released from donor restrictions by satisfying time and/or program restrictions specified by donors. Total satisfaction of program and/or time restrictions was as follows:

	_	2017	 2016
Grants and contributions for program purposes	\$	2,680,860	\$ 2,256,640
Passover and emergency assistance		321,792	305,638
Capital Campaign purposes		4,758,726	739,547
Other		418,087	 436,360
Total satisfaction of program/time restrictions	\$	8,179,465	\$ 3,738,185

12. Endowment Funds

JF&CS Foundation follows the requirements of Georgia's Uniform Prudent Management of Institutional Funds Act (the "Act"). The Foundation is required to evaluate the gift instrument and related information to determine the directions and intentions of the donor. The Foundation classifies gifts that are not immediately expendable as net assets with donor restrictions, depending on the restrictions that the donor has imposed. As a result, JF&CS Foundation classifies amounts to be maintained in perpetuity net assets for which the (a) the original value of gifts donated to a permanent endowment and (b) the original value of subsequent gifts to the permanent endowment. Unless otherwise stated in the donor agreement, earnings on these amounts are classified as accumulated investment gains and restricted for the purpose specified by the donor until those funds are approved to be spent.

All funds held by JF&CS Foundation, Inc. were established by gifts or bequests to provide a source of future income generally for specific purposes or were designated by the Board to be held in the endowment fund and are therefore considered endowment funds for financial reporting purposes. Jewish Family & Career Services, Inc. does not maintain any endowment funds, but rather receives numerous grants and contributions from various funders generally to be used for Organization combined activities within the upcoming year.

12. Endowment Funds – Continued

Endowment funds by net asset category consisted of the following at June 30, 2017 and 2016:

2017		Without Donor Restrictions	•	With Donor Restrictions		Total
Board-designated endowment funds	\$	487,566	\$	-	\$	487,566
Donor restricted endowment funds: Original donor-restricted gift amount amounts required to be maintained in	nd					
perpetuity by the donor		-		3,125,170		3,125,170
Accumulated investment gains	_	-		1,556,017	_	1,556,017
	\$	487,566	\$	4,681,187	\$	5,168,753
2016	_					
Board-designated endowment funds	\$	445,947	\$	-	\$	445,947
Donor restricted endowment funds: Original donor-restricted gift amount amounts required to be maintained in	nd					
perpetuity by the donor		-		3,120,843		3,120,843
Accumulated investment gains	_	_		927,457		927,457
Endowment funds, end of year	\$	445,947	\$	4,048,300	\$	4,494,247

12. Endowment Funds – Continued

Changes in endowment funds by net assets category consisted of the following as of June 30, 2017 and 2016:

		Without Donor	With Donor	
2017		Restrictions	Restrictions	Total
Endowment funds,				
beginning of year	\$	445,947 \$	4,048,300 \$	4,494,247
Contributions/transfers		12,323	442,664	454,987
Investment income		11,632	81,919	93,551
Net appreciation (depreciation)		62.164	261 117	222 201
of investments Appropriation of endowment		62,164	261,117	323,281
assets for expenditure		(44,500)	(152,813)	(197,313)
-	Φ.	· · · · · ·		
Endowment funds, end of year	\$	487,500	\$ <u>4,681,187</u> \$	5,168,753
2016				
Endowment funds,				
beginning of year	\$	501,931 \$	3,869,531 \$	4,371,462
Contributions/transfers		16,000	608,635	624,635
Investment income		18,677	81,741	100,418
Net appreciation (depreciation)				
of investments		(58,204)	(219,267)	(277,471)
Appropriation of endowment				
assets for expenditure		(32,457)	(292,340)	(324,797)
Endowment funds, end of year	\$	445,947	4,048,300 \$	4,494,247

13. Contingencies

Certain federally funded programs are routinely subject to special audit. Such federal agencies have the authority to determine liabilities as well as to limit, suspend, or terminate the federal programs. Since the Organization does not expect claims to arise as a result of such audits, no provision for liabilities, if any, has been provided in the Organization's combined financial statements.

14. Employee Benefit Plan

The Organization maintains a 401(k) plan and matches 100% of the first 3% contributed by eligible employees and 50% of the next 2% contributed by eligible employees to the plan. Contributions for the years ended June 30, 2017 and June 30, 2016 totaled approximately \$147,000 and \$166,000, respectively.

15. Change in Net Assets

The total change in net assets, excluding non-cash depreciation expense is detailed below.

	 2017	_	2016
Total change in net assets per Statement of Activities Plus depreciation expense	\$ 459,166 448,301	\$	2,403,219 289,833
Change in net assets, excluding depreciation expense	\$ 907,467	\$	2,693,052

16. Construction Commitment

In spring 2017, the Agency entered into various contracts totaling \$205,155 to renovate the counseling center area of the main Dunwoody campus building. As of June 30, 2017, a total of \$136,940 had been expended in satisfaction of these contracts, leaving a total of \$68,215 still to be paid, once the work has been completed.

JEWISH FAMILY & CAREER SERVICES, INC. AND AFFILIATE

OTHER INFORMATION AS REQUIRED BY THE STATE OF GEORGIA DEPARTMENT OF HUMAN SERVICES AND GRANTOR AGENCY



INDEPENDENT AUDITOR'S REPORT ON OTHER INFORMATION

To the Board of Directors of Jewish Family & Career Services, Inc. and Affiliate:

We have audited the combined financial statements of Jewish Family & Career Services, Inc. and Affiliate for the years ended June 30, 2017 and 2016 and have issued our report thereon dated October 10, 2017. We conducted our audits in accordance with auditing standards generally accepted in the United States of America for the purpose of forming an opinion on the basic combined financial statements taken as a whole. The following schedules of state contractual assistance and other contractual assistance for the year ended June 30, 2017 are presented for the purposes of additional analysis and are not a required part of the basic combined financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic combined financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Brooks, McDinnio & Company, LAC

Atlanta, Georgia October 10, 2017

JEWISH FAMILY & CAREER SERVICES, INC. AND AFFILIATE SCHEDULE OF STATE CONTRACTUAL ASSISTANCE FOR THE YEAR ENDED JUNE 30, 2017

				Due			
				Cash		From	Contract
State Contract Number	 Award	I	Expenditures	Receipts		State Agency	Dates
Passed through Georgia Department of Community Health							
Georgia Charitable Care Network	\$ 30,000	\$	30,000	\$ 15,048	\$	14,952	7/1/16-6/30/17

JEWISH FAMILY & CAREER SERVICES, INC. AND AFFILIATE SCHEDULE OF OTHER CONTRACTUAL ASSISTANCE REVIEWED DURING THE AUDIT FOR THE YEAR ENDED JUNE 30, 2017

Conference on Jewish Material Claims Against Germany, Inc.

Claims Conference In-Home Services Program

Fund	Application Number	_	Award Amount		Expenditures	Contract Dates
2016 Calendar Ye	ear Grants:					
GG18	17509	\$	1,051,825	\$	974,959	1/1/16-12/31/16

During the performance of our audit procedures for the years ending June 30, 2017 and 2016, we determined that these funds were applied exclusively for the purposes for which they were granted during the contract dates of the grant. The Agency did not expend the total grant amount for the Fund GG18 by the deadline date of December 31, 2016; therefore the grantor cancelled the remaining grant amount of \$76,866.

Claims Conference In-Home Services Program

Fund	Application Number	Award Amount		Expenditures	Contract Dates
2017 Calendar Y	ear Grants:				
GG19	18250	\$ 1,249,699	\$	634,540	1/1/17-12/31/17

During the performance of our audit procedures for the year ending June 30, 2017, we determined that these funds were applied exclusively for the purposes for which they were granted during the contract dates of the grant. Expenditures for the 2017 calendar year grants are for the first six months of the 2017 grant period.